	Application No.	Applicant(s)	
	09/870,021	ANDO ET AL.	
Notice of Allowability	Examiner	Art Unit	
	C. Michelle Tarae	3623	
The MAILING DATE of this communication app All claims being allowable, PROSECUTION ON THE MERITS IS herewith (or previously mailed), a Notice of Allowance (PTOL-85 NOTICE OF ALLOWABILITY IS NOT A GRANT OF PATENT R of the Office or upon petition by the applicant. See 37 CFR 1.31:	(OR REMAINS) CLOSED in or other appropriate commu RIGHTS. This application is s	this application. If not included inication will be mailed in due course. THIS	
1. This communication is responsive to <u>Amendment submitted</u>	ed December 11, 2006.		
2. X The allowed claim(s) is/are 3-7 and 10-18.			
3. ☑ Acknowledgment is made of a claim for foreign priority u a) ☑ All b) ☐ Some* c) ☐ None of the: 1. ☑ Certified copies of the priority documents have	e been received.		
2. Certified copies of the priority documents have	* *	 	
3. Copies of the certified copies of the priority do	ocuments have been received	in this national stage application from the	
International Bureau (PCT Rule 17.2(a)). * Certified copies not received:			
Applicant has THREE MONTHS FROM THE "MAILING DATE" noted below. Failure to timely comply will result in ABANDONI THIS THREE-MONTH PERIOD IS NOT EXTENDABLE. 4. A SUBSTITUTE OATH OR DECLARATION must be subm	MENT of this application.		
INFORMAL PATENT APPLICATION (PTO-152) which giv	es reason(s) why the oath or	declaration is deficient.	
5. CORRECTED DRAWINGS (as "replacement sheets") mu		•	
(a) including changes required by the Notice of Draftsper	-	(PTO-948) attached	
1) hereto or 2) to Paper No./Mail Date			
(b) ☐ including changes required by the attached Examiner Paper No./Mail Date	's Amendment / Comment or	in the Office action of	
Identifying indicia such as the application number (see 37 CFR each sheet. Replacement sheet(s) should be labeled as such in			
 DEPOSIT OF and/or INFORMATION about the deposit attached Examiner's comment regarding REQUIREMENT 			
	·		
Attachment(s)			
1. Notice of References Cited (PTO-892)		formal Patent Application	
2. Notice of Draftperson's Patent Drawing Review (PTO-948)		6. ☐ Interview Summary (PTO-413), Paper No./Mail Date	
Information Disclosure Statements (PTO/SB/08), Paper No./Mail Date	7. Examiner's	Amendment/Comment	
Examiner's Comment Regarding Requirement for Deposit of Biological Material		Statement of Reasons for Allowance	
	9.	.	
·			
		•	

Application/Control Number: 09/870,021 Page 2

Art Unit: 3623

ALLOWANCE

1. The following is an Allowance in response to the Amendment submitted on December 11, 2006. Claims 3-7 and 10-18 are currently amended. Claims 3-7 and 10-18 are now pending in this application.

Reasons for Allowance

- 2. Claims 3-7 and 10-18 are allowed.
- 3. The following is an examiner's statement of reasons for allowance: None of the prior art of record, taken individually or in any combination, teach, inter alia, a method, system or computer readable recording medium which stores a program for causing a computer to predict a sales volume or market share at the launch of a new product, including: numerically evaluating a plurality of past products and said new product, with respect to a plurality of factors which are considered to influence a sales volume or market share, by more than one people; and calculating a sales volume or market share of said new product for each one of said people based on numerical values on said past products and said new products given by each one of said people with respect to said factors and actual sales volumes or actual market shares of said past products, and obtaining said factors contributing to the calculation and the magnitude of said factors. via a structured neural network, wherein comprehensive evaluations on said past products and said new products for each one of said people are calculated based on the numerical values with respect to said factors, relationships are calculated between the comprehensive evaluations on said past products by each one of said people and

Application/Control Number: 09/870,021

Art Unit: 3623

the actual sales volumes or actual market shares of said past products, the sales volume or market shares of said new product are calculated for said more than one people based on the relationships and the comprehensive evaluations on said new product, and a sales volume or market share of said new product is predicted based on the calculated sales volume or market shares of said new product for said more than one people, the sales volumes or market shares calculated for said more than one people by said structured neural network, and said factors contributing to the calculation and the magnitude of said factors.

The prior art most closely resembling Applicant's claimed invention is Yao et al., "Forecasting and Analysis of Marketing Data Using Neural Networks."

Yao et al. teaches a Marketing Decision Support System that allows decision makers to evaluate factors that influence the sales performance of a product. The Marketing Decision Support System uses a neural network model to evaluate the factors associated with the products. Correlation coefficients are calculated for each factor, indicating the relationship, or influence, between the factor and the sales volume. The correlation coefficients in addition to the predicted sales values and the actual sales value are all used as variables in the neural network as they are all propagated through the neural network to calculate and refine the relationship between the factors and the sales performance. However, Yao et al. does not expressly teach the combination of the limitations as discussed above.

Application/Control Number: 09/870,021

Art Unit: 3623

Any comments considered necessary by applicant must be submitted no later than the payment of the issue fee and, to avoid processing delays, should preferably accompany the issue fee. Such submissions should be clearly labeled "Comments on Statement of Reasons for Allowance."

Conclusion

- 4. The prior art made of record and not relied upon is considered pertinent to applicant's disclosure.
 - JP02000112914A discusses a learning method for neural circuit network;
 - JP407175787A discusses a sales amount predicting device.

Any inquiry concerning this communication or earlier communications from the examiner should be directed to C. Michelle Tarae whose telephone number is 571-272-6727. The examiner can normally be reached Monday – Friday from 8:30am to 5:30pm.

If attempts to reach the examiner by telephone are unsuccessful, the examiner's supervisor, Tariq Hafiz, can be reached at 571-272-6729.

Information regarding the status of an application may be obtained from the Patent Application Information Retrieval (PAIR) system. Status information for published applications may be obtained from either Private PAIR or Public PAIR. Status information for unpublished applications is available through Private PAIR only. For more information about the PAIR system, see http://pair-direct.uspto.gov. Should

Art Unit: 3623

you have questions on access to the Private PAIR system, contact the Electronic

Business Center (EBC) at 866-217-9197 (toll-free).

C. Michelle Tarae Primary Patent Examiner Art Unit 3623

March 2, 2007